

A photograph of a modern, multi-story building with a prominent orange facade and large glass windows. The building is set against a clear blue sky. In the foreground, there are bare trees and a brick wall with a logo. A church spire is visible in the background on the right.

# SPEEDING UP YOUR CAREER IN LOGISTICS

*at Hanse-Schule  
für Wirtschaft und Verwaltung  
Lübeck*

# Hanse-Schule – Short Facts I



- Founded in 1905
- Public institution
- Around 2,240 full-time and part-time students
- Around 100 teachers
- Around 110 classes



# Hanse-Schule – Short Facts II



- ◎ 14 part-time training programmes within the Dual System of Education (vocational training)
  - Retail
  - Industrial business
  - Event management
  - IT-Services
  - Banking
  - Insurance
  - ....



# Hanse-Schule – Short Facts III



- ⊙ 4 full-time training programmes leading to:
  - GCSE
  - A-Level with university entrance certificate
- ⊙ 2 further education programmes leading to
  - a management training certificate focussing on marketing and logistics
  - the A-Level with technical college entrance qualification during vocational training



FACHSCHULE FÜR WIRTSCHAFT  
BUSINESS COLLEGE „MANAGEMENT TRAINING“

Marketing

Logistics

## Entrance qualification

- GCSE or similar
- vocational training completed (chamber of commerce exam and vocational school leaving certificate)
- one year of practical experience in business



# Certificates

- Certified Management Expert  
(similar to „Bachelor professional“)
- Certificate as trainer in vocational training
- KMK-Foreign Language Certificates (English)
- Technical College Entrance Qualification  
(extra exams)

# Business College

- 3 school years (6 semesters)
- on average 17 lessons per week
- lessons on Tuesday (18:00 until 21:15 hrs),  
Friday (17:00 until 21:15 hrs) and  
on Saturday (08:00 until 14:45 hrs)
- normal school holidays
- no fees for lessons or exams



# Subjects

## 1. Business Subjects:

|      |                             | <u>lessons</u> |
|------|-----------------------------|----------------|
| 1.1  | Accounting (FLS)            | 240            |
| 1.2  | Business and Administration | 200            |
| 1.3  | Information Technology      | 80             |
| 1.4  | Economics                   | 120            |
| 1.5  | Business Law                | 120            |
| 1.6  | Taxation                    | 120            |
| 1.7  | Training Skills             | 120            |
| 1.8  | Marketing / Logistics (FLS) | 240            |
| 1.9  | Personnel Management        | 80             |
| 1.10 | Investment and Finance      | 120            |
| 1.11 | Organisation                | 40             |
| 1.12 | Controlling                 | <u>80</u>      |
|      |                             | <b>1.560</b>   |

# Subjects

## 2. General Subjects

|                               | <u>lessons</u> |
|-------------------------------|----------------|
| 2.1 Mathematics               | 120            |
| 2.2 German/Communication      | 120            |
| 2.3 English (Logistics = FLS) | 200            |
| 2.4 Politics                  | <u>40</u>      |
|                               | <b>480</b>     |
| <b>in total</b>               | <b>2.040</b>   |

# Written Exams in

- Accounting
- Business and Administration
- Mathematics / English
- Marketing / Logistics

Duration: 180 minutes each



Staatlich anerkannte, private  
**Fachhochschule des  
Mittelstands (FHM)**

# Connecting Business College and Bachelor

Study Center Hanse-Campus-Lübeck

# Study Center Hanse-Campus-Lübeck FHM



CAMPUS LÜBECK

## Founded by

Verein zur Förderung der beruflichen Bildung an der  
Hanse-Schule („Friends‘ Association“, non-profit)

and

Fachhochschule des Mittelstandes (FHM), Bielefeld  
(University of Applied Sciences)

### Basic idea:

- Connect vocational training with business college (Hanse-Schule) and
- Distance Study for Bachelor of Arts with FHM

## Target group

- Trainees in vocational training at the beginning of a 2-year-contract
- Trainees in vocational training at the beginning of their 2nd or 3rd year (3-year-contract)



## Advantages for the sponsoring company

- Easy recruitment of top candidates
- Highly qualified junior staff members
- Strong links to the company during the study period

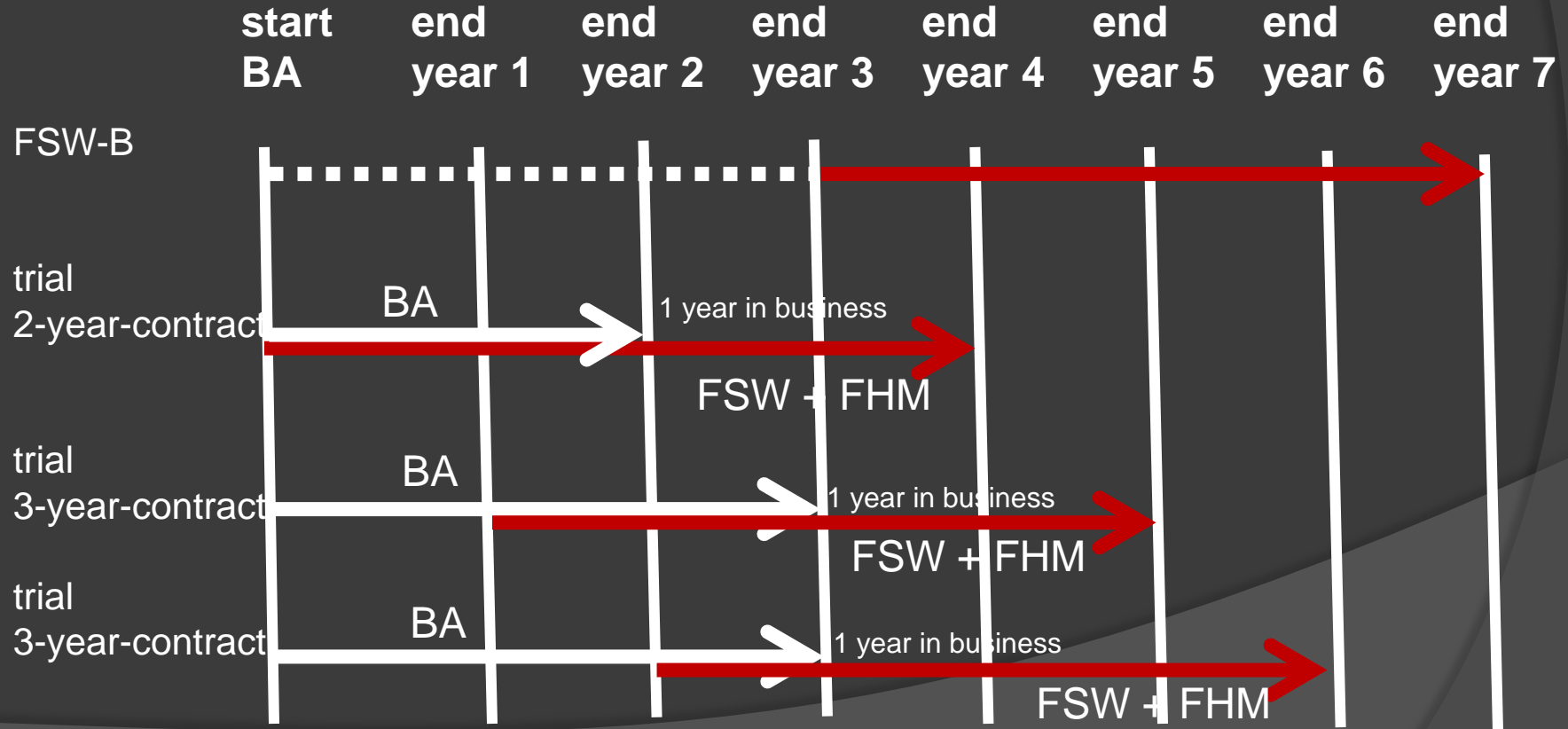
## Advantages for the student

- Test papers for Hanse-Schule Business College = test papers for FHM
- Connection of vocational training and bachelor degree
- Less financial problems (2 years of apprenticeship pay, then full salary)

### Status of students:

- Trainees in a sponsoring company
- Students at Hanse-Schule Business College (FSW)
- Students at Fachhochschule des Mittelstands (university of applied sciences, distance learning)

### Time line



## Fees

- Application (50 €)
- Entrance test (100 €)
  
- Monthly fee:  
169 € for four years
  
- Bachelor thesis: 500 €